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Vivian L. Xiao

Vanderbilt University
Owen Graduate School of Management
401 21st Avenue S., Nashville, TN 37203
vivian.l.xiao@vanderbilt.edu
vivianlxiao.com

Academic Appointments

2022 – Present **Vanderbilt University, Owen Graduate School of Management**
Postdoctoral Fellow

Education

- 2022 **Stanford Graduate School of Business**
Ph.D. in Business Administration (Organizational Behavior)
Dissertation: *Intersectionality at Work: Penalties and Rewards for Breaking or Adhering to Gender Norms Across Race*
Committee: Brian S. Lowery (advisor), Cecilia Ridgeway (chair), Ashley E. Martin, Francis Flynn, Saumitra Jha
- 2016 **Rice University**
B.A. in Psychology, with Honors, and English
Magna cum laude
Psychology Honors Thesis: *Do Asian Americans Know Their Worth?: An Examination of Racial Differences in Personal Entitlement*
Advisor: Mikki R. Hebl

Research Interests

Hierarchies; Diversity, equity, and inclusion; Race, gender, and intersectionality; Leadership; Backlash; Discrimination; Social norms; Intergroup relations

Publications

Peer-Reviewed Publications

Xiao, V.L. & Lowery, B.S. Who are You to Me?: A Relational Approach to Examining Race-Gender Associations. *Revise & resubmit, Journal of Experimental Social Psychology*.

Xiao, V.L., Lowery, B.S., & Stillwell, A. (2023). Gender Backlash and the Moderating Role of Shared Racial Group Membership. *Personality and Social Psychology Bulletin*, 49(4), 544-570.
<https://doi.org/10.1177/01461672221074543>

Book Chapters

Xiao, V.L. (2022). Deliberate Inclusion: Considering Underrepresented Perspectives in Psychology. In King, E., Roberson, Q.M., & Hebl, M.R. (Eds.), *Research on Social Issues in Management* (Vol. *The Future of Diversity & Inclusion*), 351-373. Charlotte, NC: Information Age Publishing.

Xiao, V.L. (2022). Gender, Race, and Intersectionality in the Workplace. In Gurung, R.A.R. (Ed.), *Routledge Encyclopedia of Psychology in the Real World*. Cambridge, UK: Routledge.
<https://doi.org/10.4324/9780367198459-REPRW208-1>

Working Papers

Xiao, V.L., Corrington, A.R., Hebl, M.R., & Kiniad, Z. (Still) Overworked and (Still) Underpaid: Gender Differences in Personal Entitlement, Revisited. *Preparing for submission. Target journal: Academy of Management Discoveries*.

Xiao, V.L., Triana, M., & Upadhyay, A. Trump's Election and Selection of Women as Board Directors. *Working paper*.

Xiao, V.L. & Lowery, B.S. Gendered Helping, Hierarchy Maintenance, and Race. *Working paper*.

Xiao, V.L. & Lowery, B.S. Setting Him Up for Success (or Failure): Motivated Evaluations of Racial In-group and Out-group Male Leaders' Effectiveness. *Working paper*.

Selected Works in Progress

(* denotes shared first authorship, authors listed in alphabetical order)

Xiao, V.L., Wiwad, D., Talaifar, S., Chu, C., Puente, L., Lagaron, A., & Lowery, B.S. *Remote Work and Perceived Discrimination*.

Stillwell, A.*, Xiao, V.L.*, & Martin, A.E. *A Comparative Study of Masculinity and Femininity Beliefs Across Racial Groups*.

Stillwell, A.*, Xiao, V.L.*, Lowery, B.S. & Reit, E.S. *Racial Group Status Predicts Benevolent Sexism*.

Presentations

Organized Symposia

Xiao, V.L., Jun, L., Shnabel, N., Stillwell, A., Glick, P., Hur, J.D., Lowery, B.S., & Ramati-Ziber, L. (August 2021). (Symposium organizer). One Step Forward, Two Steps Back: The Unintended Consequences of Subordinate Group Members' Success. *Academy of Management Proceedings, 2021(1)*. <https://doi.org/10.5465/AMBPP.2021.14442symposium>
****Received OB Division Best Symposium Award, AOM 2021**

Xiao, V.L., Lowery, B.S., Hall, E.V., Lee, S.J.S., Stillwell, A., Hall, A.V., & Koval, C.Z. (August 2020). (Symposium organizer). Intersectionality at Work: Broadening Understanding of Gender, Race, and Social Penalties and Boosts. *Academy of Management Proceedings, 2020(1)*.
<https://doi.org/10.5465/AMBPP.2020.11451symposium>

Refereed Conference Presentations

Xiao, V.L. (August 2022). *Help to Harm: Gendered Helping, Hierarchy Maintenance, and Race*. Paper will be presented at the annual conference of the Academy of Management in Boston, Massachusetts.

****Received EDI Division Best Paper Based on a Dissertation Award, AOM 2023**

Xiao, V.L. & Lowery, B.S. (July 2022). *Gendered Helping, Hierarchy Maintenance, and Race*, in the symposium "Pluralizing Gender's Barriers and Boosts: Intersections with Race and Age." Paper will be presented at the annual conference of the International Association of Conflict Management in Thessaloniki, Greece.

- Xiao, V.L.** & Lowery, B.S. (February 2022). *Help to Harm: Gendered Helping and Hierarchy Maintenance*. Data blitz talk presented at the annual conference of the Society for Personality and Social Psychology at the Gender preconference in Atlanta, Georgia.
- Xiao, V.L.** & Lowery, B.S. (July 2022). *Is She Worthy?: The Impact of Shared Racial Group Membership on Helping Behaviors towards Women*. Presented at the annual conference of the International Association of Conflict Management in Ottawa, Canada.
- Xiao, V.L.** & Lowery, B.S. (February 2022). *Setting Him Up for Success (or Failure): Motivated Evaluations of White and Black Male Leaders' Effectiveness*. Poster presented at the annual conference of the Society for Personality and Social Psychology.
- Xiao, V.L.** & Lowery, B.S. (August 2021). *Setting Him Up for Success (or Failure): Motivated Evaluations of White and Black Male Leaders' Effectiveness*. Presented at the annual conference of the Academy of Management.
- Xiao, V.L.** & Lowery, B.S. (February 2021). *Is She Worthy?: The Impact of Shared Racial Group Membership on Helping Behaviors towards Women*. Poster presented at the annual conference of the Society for Personality and Social Psychology.
- Xiao, V.L.** & Lowery, B.S. (February 2021). *Who is She to Me?: Exploring Individuals' Implicit Associations between Race and Gender Roles*. Data blitz talk presented at the annual conference of the Society for Personality and Social Psychology at the Gender preconference.
- Xiao, V.L.**, Lowery, B.S. & Stillwell, A. (August 2020). *Gender-norm Violation and Backlash: The Moderating Role of Shared Racial Group Membership*. Presented at the annual conference of the Academy of Management.
- Xiao, V.L.** & Lowery, B.S. (July 2020). *Setting Him Up for Success (or Failure): Motivated Evaluations of White and Black Male Leaders' Effectiveness*. Presented at the annual conference of the International Association of Conflict Management.
- Xiao, V.L.**, Lowery, B.S., & Stillwell, A. (February 2020). *Gender-norm Violation and Backlash: The Moderating Role of Shared Racial Group Membership*. Data blitz talk presented at the annual conference of the Society for Personality and Social Psychology at the Gender preconference in New Orleans, LA.
- Xiao, V.L.**, Lowery, B.S., & Stillwell. (February 2020). *Gender-norm Violation and Backlash: The Moderating Role of Shared Racial Group Membership*. Poster presented at the annual conference of the Society for Personality and Social Psychology in New Orleans, LA.
****Received Graduate Travel Award, SPSP 2020**
- Xiao, V.L.** & Lowery, B.S. (August 2019). *Are You Man Enough?: Backlash Against Communal Men at the Nexus of Race and Gender*. Presented and workshopped at the annual conference of the Academy of Management at the OB Research Incubator Professional Development Workshop in Boston, MA.
- Xiao, V.L.**, Lowery, B.S., & Stillwell. (March 2019). *Race, Gender, and the Expression of Backlash*. Presented at the annual Stanford-Berkeley Doctoral Conference in Berkeley, CA.

Xiao, V.L., Lowery, B.S., & Stillwell. (February 2019). *Not Our Women: How Race Moderates the Expression of Backlash*. Poster presented at the annual conference of the Society for Personality and Social Psychology at the Group Processes and Intergroup Relations preconference in Portland, OR.

Xiao, V.L. & Lowery, B.S. (July 2018). *Who Can Be a Leader?: How Race Moderates the Expression of Sexism*. Blitz talk presented at the annual conference of the International Association of Conflict Management in Philadelphia, PA.

Xiao, V.L. & Lowery, B.S. (May 2018). *Who Can Be a Leader?: How Race Moderates the Expression of Sexism*. Poster presented at the annual conference of the Association for Psychological Science in San Francisco, CA.

****Received Student Research Award Honorable Mention, APS 2018**

Xiao, V.L. & Lowery, B.S. (March 2018). *Who Can Be a Leader?: Sanctioning of In-group Gender Deviants*. Poster presented at the annual conference of the Society for Personality and Social Psychology in Atlanta, GA.

Xiao, V.L. & Hebl, M.R. (May 2016). *Do Asian Americans Know Their Worth?: An Examination of Racial Differences in Personal Entitlement*. Poster presented at the annual conference of the Association for Psychological Science in Chicago, IL.

Invited Talks

Xiao, V.L. (August 2022). *Diversity Dilemmas: Defining, Measuring, and Accessing Diverse Samples*. Annual Meeting of the Academy of Management. Invited panelist. Seattle, WA.

Xiao, V.L. (March 2022). *Gender Backlash and the Moderating Role of Shared Racial Group Membership*. Organization Studies Area, Owen Graduate School of Management, Vanderbilt University.

Xiao, V.L. (February 2022). *Gender Backlash and the Moderating Role of Shared Racial Group Membership*. Management and Organizations Department, Questrom School of Business, Boston University.

Xiao, V.L. (January 2022). *Gender Backlash and the Moderating Role of Shared Racial Group Membership*. Management Area, School of Business, University of California Riverside.

Xiao, V.L. & Lowery, B.S. (April 2018). *Who Can Be a Leader?: How Race Moderates the Expression of Sexism*. Bridging Research on Group Processes and Intergroup Relations. Stanford, CA.

Xiao, V.L. & Lowery, B.S. (March 2018). *Who Can Be a Leader?: How Race Moderates the Expression of Sexism*. Fundamentals of Management and Organizational Behavior, San Jose State University. San Jose, CA.

Teaching Experience

2021-2022 OB 581: Negotiations, Course Assistant
Stanford Graduate School of Business

2020 OB 205: Managing Groups and Teams, Lead Course Assistant
Stanford Graduate School of Business

2017-2021 OB 205: Managing Groups and Teams, Course Assistant

- Stanford Graduate School of Business*
- 2018-2019 OB 333: Acting with Power, Course Assistant
Stanford Graduate School of Business
- 2018-2019 Teacher
Stanford Prison Education Project
- 2018 Teacher
Stanford Educational Studies Program
- 2015 Teacher
Rice Splash, Rice University
- 2014-2016 Will Rice College Academic Fellow
Will Rice College, Rice University

Academic Awards, Honors, and Grants

- 2023 Best Paper Based on a Dissertation, DEI Division
Academy of Management
- 2021 Best Symposium, OB Division
Academy of Management
- 2020 Graduate Travel Award
Society for Personality and Social Psychology
(Received \$500)
- 2019 Diversity Dissertation Research Opportunity
Stanford University
(Received \$2500)
- 2018 Student Research Award Honorable Mention
Association for Psychological Science
- 2016 Distinction in Research and Creative Work
Rice University
- 2016 Honors in Psychology
Rice University
- 2016 Phi Beta Kappa
Rice University
- 2016 NSF Graduate Research Fellowship Program Honorable Mention
National Science Foundation
- 2015 – 2016 Rice Undergraduate Scholars Program (RUSP) research grant
Rice University
(Received \$1124)
- 2014 – 2016 Will Rice College Society of Academic Fellows
Rice University

- 2014 Psi Chi National Psychology Honor Society
Rice University
- 2012 – 2016 President’s Honor Roll (awarded to top 30% of undergraduates, 5 semesters)
Rice University
- 2012 Cum Laude Society (awarded to top 20% of graduating class)
The College Preparatory School
- 2012 National Merit Scholar

Service

- 2018 – 2019 President
Stanford GSB PhD Student Association
- 2017 – 2018 Social Chair
Stanford GSB PhD Student Association
- 2017 – 2019 Mentor
Stanford GSB PhD Mentors Program

Professional Memberships

Academy of Management
International Association of Conflict Management
Society for Personality and Social Psychology

References

Brian S. Lowery

Walter Kenneth Kilpatrick Professor of
Organizational Behavior
Stanford Graduate School of Business
Best way to reach: pmattish@stanford.edu

María del Carmen Triana

Cal Turner Chair in Moral Leadership
Professor of Management
Owen Graduate School of Management
Best way to reach: maria.triana@vanderbilt.edu

Ashley E. Martin

Assistant Professor of Organizational Behavior
Stanford Graduate School of Business
Best way to reach: sophias1@stanford.edu

Michelle “Mikki” Hebl

Martha and Henry Malcom Lovett Professor
Rice University, Department of Psychology
Best way to reach: hebl@rice.edu